

**ECAFE COMPETITION & AUCTION 2006
SUMMARY - PROFIT CALCULATION PER COOPERATIVE**

Some shipments (indicated in red) had a net loss after the sale of the coffee.

<u>UNION</u>	<u>COOP</u>	<u>BAGS DELIVERED</u>	<u>PRICE</u>	<u>NET RESULT</u>
KAFFA				
KAFFA	MICHITI	18	\$1.50	(\$533.46)
KAFFA	TIGIL FIRE	31	\$2.15	\$1,213.17
OROMIA				
OROMIA	KAMPI	32	\$1.69	(\$693.17)
OROMIA	KENTERI	34	\$1.50	(\$1,007.65)
OROMIA	SENEO	35	\$1.50	(\$1,037.28)
SIDAMA				
SIDAMA	BOKASO	26	\$1.95	(\$403.83)
SIDAMA	GERBICHO LELA	19	\$2.55	
SIDAMA	GERBICHO LELA	25	\$4.70	
SIDAMA	GERBICHO LELA	<u>7</u>	\$2.55	
		51		\$3,406.11
SIDAMA	HALONA GELMA	25	\$3.50	\$4,737.39
SIDAMA	NURAKURATE	34	€ 1.36	(\$418.54)
SIDAMA	SETAMO	23	€ 0.90	(\$2,008.13)
SIDAMA	SHANTA GOLBA	19	\$3.30	
SIDAMA	SHANTA GOLBA	4	€ 0.90	
SIDAMA	SHANTA GOLBA	<u>5</u>	\$3.30	
		28		\$3,128.23
SIDAMA	SHILCHO	19	\$6.25	
SIDAMA	SHILCHO	<u>32</u>	\$1.75	
		51		(\$723.36)
SIDAMA	TITIRA	21	\$1.65	(\$296.89)
SIDAMA	TITIRA	<u>24</u>	\$1.60	(\$393.82)
		45		
SIDAMA	WATADARA	31	€ 0.90	(\$2,706.61)
SIDAMA	WICHO	36	\$1.50	(\$1,066.92)

ECAFE GOLD AUCTION 2006
FINANCIAL RECONCILIATION

SIDAMA	WOTONA & BULTUMA	31	\$5.00	\$889.19
YCFCU				
YCFCU	ADADO	24	\$2.55	\$2,622.07
YCFCU	BALE KARA	22	\$1.80	
YCFCU	BALE KARA	18	\$3.85	
		40		\$4,463.57
YCFCU	HAFURSA	22	\$2.40	\$1,967.06
YCFCU	HAMA	11	\$10.65	\$12,423.99
YCFCU	KELLO	14	\$2.35	
YCFCU	KELLO	25	\$4.45	
		39		\$9,610.02
YCFCU	KONGA	8	\$7.10	\$5,654.15
GRAND TOTAL		675		\$50,114.95

SUMMARY SALES:

JAPAN	\$109,233.52	
VOLCAFE	\$74,912.34	
EUROPE	\$26,153.25	
TOTAL		\$210,299.11

SUMMARY OF EXPENSES:

COST LC'S	\$2,346.63	
FREIGHT	\$3,336.18	
SAMPLING	\$2,663.60	
WAREHOUSE	\$396.61	
INSURANCE	\$594.12	
AUCTION FEE	\$7,000.00	
FINANCE INTREST	\$8,377.03	
EXPORT & LOGISTICS FEE	\$15,538.99	
ECAFE OVERHEAD	\$3,000.00	
		\$43,253.16

PAYMENTS TO COOPERATIVE UNIONS:

PREPAYMENT	\$116,931.00	
FINAL PAYMENT	\$50,114.95	
TOTAL PAYMENTS		\$167,045.95